

Gartner

Gartner, Inc. is a global IT-research and advisory firm that helps public and private sector clients around the world leverage technology to achieve success. With 25 years experience in identifying and analyzing the trends and technologies that have shaped the course of business and government, Gartner provides unrivaled thought leadership and strategic consulting services to more than 10,000 organizations worldwide. The company has unparalleled national and international capabilities within the research and consulting community, established through 3,800 associates in more than 75 locations worldwide, including Brisbane, Johannesburg, Jerusalem, New Delhi, Surrey, Sao Paolo and Tokyo. The company reaches government officials, CEOs, CFOs, CIOs, and IT professionals through: *Gartner Intelligence*, research and events for IT professionals; *Gartner Executive Programs*, membership programs and peer networking services; and *Gartner Consulting*, tailored engagements in IT strategy, management and measurement, capital planning and sourcing, and; online at www.gartner.com.

Business Classification: Large Business

Corporate Profile:

Founded in 1979
2003 Revenues - \$858 million
Employees – 3,800

Core Capabilities

Research:

Gartner Core Research --
Gartner Dataquest
GartnerG2
Custom Research
Focus Areas
Application Development
Application Integration & Middleware
Business Intelligence and Data Warehousing
Client Platforms
Communications Services
Customer Relationship Management
Digital Documents and Imaging
ERP and Supply Chain Management
Emerging Technologies
Enterprise Management
Enterprise Networking Equipment
Financial Services
Government
Healthcare
Higher Education
IT Management
IT Services and Outsourcing
Knowledge Support
Mobile and Wireless
Open Source Software
Public Network Infrastructure Equipment
Security and Privacy
Semiconductors

	<p>Servers and Storage Small and Midsize Business Technology and Society Web Services</p>
Consulting:	<p>Enterprise Solutions IT Strategy & Management Human Capital Management (P3) Strategic Sourcing Measurement Assessments (e.g. Contact Center, Distributed Computing, IT expenditure) Decision Tools (e.g. Cost Mgmt, Investment Planning, Vendor Selection) Performance Management Market & Business Strategies General Advisory Services Gartner Negotiation Services</p>
Functional:	<p>Gartner supports US Federal Government IT enablement spanning all functional areas and across all ten Clinger-Cohen core competencies.</p>

Geographic Presence	
Current:	<p>Based in Stamford, Connecticut, with business throughout the United States, and in 75 other countries worldwide.</p>

Major U.S. Government Customers:	
	<p>Includes the: Department of Agriculture Department of the Air Force Department of the Army Department of Commerce Department of Defense Department of Education Department of Energy Department of Homeland Security Department of Justice Department of Labor Department of the Navy Department of State Department of the Treasury Department of Transportation Department of Veterans Affairs The Joint Staff and Combatant Commands National Aeronautics and Space Administration National Guard Bureau United States Intelligence Community</p>

Major Commercial Customers:	
	<p>Gartner works with over 10,000 public and private sector clients world-wide.</p>

<p><u>Primary POC:</u></p> <p>Peter Butturini Peter.butturini@gartner.com 8405 Grensboro Drive (Ste 6a) McLean, Virginia 22102 Phone: (703) 226-4824 Fax: (703) 226-4701</p>	<p><u>Secondary POC:</u></p> <p>Herb Strauss Herb.strauss@gartner.com 8405 Grensboro Drive (Ste 6a) McLean, Virginia 22102 Phone: (703) 226-4771 Fax: (703) 226-4701</p>	<p><u>Alternate POC:</u></p> <p>Kevin Gollogly Kevin.gollogly@gartner.com 8405 Grensboro Drive (Ste 6a) McLean, Virginia 22102 Phone: (703) 226-4764 Fax: (703) 226-4701</p>
<p>Home Page: www.gartner.com</p>		